

INCOTERMS 2000

	EXW	FCA	FAS	FOB	CFR	CIF	CPT **	CIP **	DAF	DES	DEQ	DDU	DDP
	Ex Works	Free Carrier	Free Alongside Ship	Free on Board	Cost and Freight	Cost, Insurance & Freight	Carriage Paid to	Carriage & Insurance paid to	Delivered at Frontier	Delivered Ex-Ship	Delivered Ex-Quay (Duty Paid)	Delivered Duty Unpaid	Delivery Duty Paid
Warehouse storage at point of origin	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Export packing	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Loading at point of origin	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Inland freight	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Port receiving charges	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Forwarding fees	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Loading on ocean carrier	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Oceanfreight	BUYER	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Charges in foreign port	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	BUYER	SELLER	SELLER	SELLER
Delivery to destination	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER	SELLER
Arrival Customs duties & taxes	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER	BUYER	SELLER

** Risk of loss or damage is transferred from SELLER to BUYER when the goods have been delivered to carrier

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EXW	SELLER delivers when freight is placed at the disposal of BUYER at the SELLER's premises or another named place not cleared for export and not loaded on any collecting vehicle. * Minimum obligation for seller. * Buyer bears all costs and risks in removal of goods from seller's premises.
FCA	SELLER delivers the goods, cleared for export, to the carrier nominated by the BUYER at the named place. * If delivery occurs at the SELLER's premises, the SELLER is responsible for loading. * If delivery occurs at any other place, the BUYER is responsible for unloading.
FAS	SELLER delivers when the goods are placed alongside the vessel at the named port of shipment. BUYER has to bear all costs and risks of loss or damage to the goods from that moment. The SELLER must clear the goods for export.
FOB	Term only applies to sea transports. SELLER delivers when the goods pass the ship's rail in the port of shipment. BUYER has to bear all costs and risks of loss or damage to the goods from that point. SELLER must clear the goods for export. Use FCA for similar airfreight/truck.
CFR	Term only applies to sea transports. SELLER delivers when the goods pass the ship's rail at the port of shipment. SELLER must pay the costs and freight necessary to bring the goods to the name port of destination. The risk of loss or damage to the goods, as well as any additional costs due to events occurring after the time of delivery, are transferred from the SELLER to the BUYER. SELLER must clear the goods for export. Use CPT for similar airfreight/truck.
CIF	Term only applies to sea transports. SELLER delivers when the goods pass the ship's rail in the port of shipment. SELLER must pay the carriage, insurance, and freight necessary to bring the goods to the named port of destination. SELLER must clear the goods for export. Use CIP for similar airfreight/truck, and shipments where the rail is not applied.
CPT	SELLER delivers the goods to the carrier nominated by him. SELLER pays costs necessary to bring the goods to the named destination. BUYER bears all risks and any other costs occurring after the goods have been delivered. If subsequent carriers are used for carriage to the agreed destination, the risk passes when the goods have been delivered to the FIRST carrier. SELLER clears the goods for export.
CIP	SELLER delivers the goods to the carrier nominated by him. SELLER pays costs necessary to bring the goods to the named destination. BUYER bears all risks and any other costs occurring after the goods have been delivered. SELLER procures, and pays for insurance against the BUYER's risk of loss or damage to the goods during the carriage. If subsequent carriers are used for carriage to the agreed destination, the risk passes when the goods have been delivered to the FIRST carrier. SELLER clears the goods for export.
DAF	SELLER delivers when the goods are placed at the disposal of the BUYER on the arriving means of transport, not unloaded, cleared for export, but not cleared for import at the named point and place at the frontier, but before the customs border of the adjoining country. The term "Frontier" may be used for any frontier including that of the country of export. The "Frontier" must be defined precisely by always naming the point and place in the term.
DES	Term only applies to sea transports. SELLER delivers when the goods are placed at the disposal of the BUYER on board the ship not cleared for import at the named port of destination. SELLER has to bear all the costs and risks involved in bringing the goods to the named port of destination before discharging.
DEQ	Term only applies to sea transports. SELLER delivers when the goods are placed at the disposal of the BUYER not cleared for import on the quay at the named port of destination. SELLER has to bear costs and risks involved in bringing the goods to the named port of destination and discharging them on the quay. BUYER clears the goods for import and pays for all formalities duties, taxes and other charges upon import.
DDU	SELLER delivers the goods to the buyer, not cleared for import and not unloaded from any arriving means of transport at the named place of destination. SELLER bears all costs and risks to bring the goods thereto, including storage, demurrage, waiting time (etc.), but excluding all destination customs charges (brokerage, taxes, duties).
DDP	SELLER delivers the goods to the buyer, not cleared for import and not unloaded from any arriving means of transport at the named place of destination. SELLER bears all costs and risks to bring the goods thereto, including all destination customs charges (brokerage, taxes, duties), and including storage, demurrage, waiting time, etc.